

## Natura Giuridica – Environmental services Prevention is now, before tomorrow

## How to create a new business with the cross-border tranport of waste

## We solve problems, we create opportunities

In Italy I have often attended important conferences in which the importance of commercial relations between Italy and Poland is illustrated; among the many topics covered, those related to transport logistics and the environment are certainly among the most important.



In all those who intervened agreed that **cross-border waste transport** is a big business to ride at the moment. Right now!

These conferences talked a lot about the problems that in the past have hampered and even now hinder the development of this sector, slowing the diffusion of the circular economy, but it was also an occasion that paved the way for possible solutions.

Let's start with the critical issues that emerged during the conference, and then we will focus our attention on solutions that our company can offert to your business.

#### The critical issues: the bureaucracy and its costs

Regarding the critical issues, these conference highlighted the problems encountered so far in the handling of cross-border waste, mainly related to:

1. the high number of bureaucratic requirements required at European and national level;

2. the fact that, in particular in Italy, the rules on cross-border waste transport have recently changed;

3. to the different national regulations, both regarding waste management and EoW (End Of Waste);

4. complicated relations with foreign companies, which are not always able to understand the differences between the respective national and Italian regulations;

5. the difficulty in finding corresponding institutions to those of the country of origin - such as the Chamber of Commerce registration, the judicial register and the document of contribution regularity;

6. linguistic incomprehension and gap.

# The critical issues: mistakes made by foreign companies

The elements highlighted above cause errors in which foreign companies often incur:

1. sometimes there are involuntary errors, due to the lack of knowledge of all the Community





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and national rules governing the cross-border transport waste (for example, on the subject of labeling, on how to transport the individual types of waste; regulatory update);

- 2. sometimes there are some errors related to the fact that companies don't have their own staff specialized in dealing with the bureaucracies. Often, the use of internal resources lacking legal and linguistic skills proves to be detrimental to the company itself and not a saving (as one might believe) for the simple fact that the documentation necessary to transport the waste that the company puts together alone is insufficient or incorrect (enrolling in the register is not a simple thing: isn't enough just to fill in some documents ....);
- 3. at times, finally, a bad approach with the Public Administration: public employees are required to request from companies until the last document that the administrative rules require to present.

They aren't required to facilitate the business at all costs, even if, as we know, time is money: this can create conflicts and misunderstandings. But above all it can lead to loss of business opportunities...

### The consequences

All too easy to summarize how things went. The result was negative: much lost time, a lot of money wasted, no authorization in hand, many nuanced business opportunities.

#### The solution

For these reasons, over the years, a professional figure has been developed with the task of making it less complicated to register with in the ALBO (national register of environmental managers), the first essential step to transport waste to and from Italy. The results have been seen immediately:

1. those who availed themselves of specialized advice (many of these in the past had tried to register but had not succeeded for the reasons indicated above) managed to obtain the registration of the ANGA in a short time and, above all, smoothly; ALBO has also been **enthusiastic about the work done**: the secretariats are very happy to collaborate with someone who, in addition to speaking the mother tongue, is a professional in the environmental sector, who understands the Italian context and its legislation, and know how to deal with foreign companies to solve the critical issues we have been talking about. Now those companies, which have been registered quickly in the ALBO, now transport many tons of waste and do business. Standard services of our

## Standard services of our company Natura Giuridica

#### Natura Giuridica S.A.S.

based in Piedmont, Italy, is a company specialized in environmental services. It operates throughout Italy and, thanks to many collaborations with specialized companies, also all over the Europe.



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Among the many services that its customers use is that of the first registration to the ANGA and the management of all modifications of the vehicle fleet (added vehicles, replacement plates, leasing, etc.).

At the beginning, the requested services were the basic ones, essential for obtaining the authorization:

- 1. **registration** in the national ALBO;
- 2. **domiciliation** (is mandatory);
- 3. management of relationship with the secretariats of the register itself.

Depending on the number of trucks to be registered in the ALBO, special agreements and discounts are provided.

Over time, however, in view of the great success of these services, our company « Natura Giuridica » has begun to offer additional services, which facilitate the operational work of companies carrying waste and contribute to making safer, and more peaceful, the Head of the companies.

These are new services that the our company « Natura Giuridica » has decided to offer sometimes even after express indication and/or request from its customers.

The are many new services offered by **Natura Giuridica**.

First of all, consultancy services:

- 4. preventive consultancy:
- 5. problem solving solutions.

The new services offered Natura Giuridica: bv administrative services

## committing infractions

- What should I do for ... ..?
- What documents do I need for ...?
- What opportunities are there ...?
- And so on...

#### Preventive consultancy Consultancy to avoid Consultancy to study the Italian

market, in order to decide whether to make new investments

- Which are the waste on which there is the largest market in Italy?
- What are the main requests of operators in this sector?
- What are the regulations that must be respected for ....?

Problem solving

For example: "I was stopped by the supervisory authorities, who challenged me ..... can you help me?" ....).

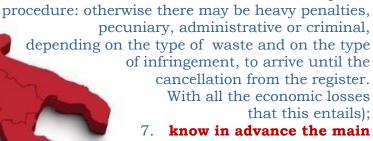
So, new administrative services, useful for: 6. avoid incurring administrative infringements and simplify the administrative management

of the company (for example through the timetable: those who purchase this service receive notices in time to perform any fulfillment required by the ALBO. In fact, any modification of any company data present on the database of the ALBO must be communicated to the same ALBO, with a special

pecuniary, administrative or criminal,

With all the economic losses

news on the subject, and consequently direct their business (regulatory update on any matter of interest of the applicant company, for any purpose).





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### Conclusions: we solve problems, we create opportunities

Thanks to the patient and daily work of "mediation" between the foreign companies and the public administration, carried out by Natura Giuridica, the problems have diminished and the sector is gaining new momentum. The new and important relations with foreign companies confirm this trend.

Now, with the evolution of the market, to which reference has been made, there will be new additional services, all aimed at simplifying the life of all of you, to create new **business opportunities**.

For this reason we can say that:

## "we solve problems, and we create opportunities"

#### For more information

For any kind of information, contact us at: tranport.waste.italy@gmail.com

To know more about our services, please consul tour pages on our website:



https://www.naturagiuridica.com

<u>Cross border Transport Waste Italy:</u> <u>Domiciliation and Legal Requirements</u>

<u>Transboundary Movements – Cross Border Transport Waste: Personalized Services</u>

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